

Message Text

UNCLASSIFIED

PAGE 01 ADANA 00161 271503Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 CIAE-00 INR-07 NSAE-00
/028 W

-----097225 272349Z /70

R 271200Z JUL 77

FM AMCONSUL ADANA

TO SECSTATE WASH DC 1252

INFO AMEMBASSY ANKARA

AMCONSUL ISTANBUL

AMCONSUL IZMIR

UNCLAS ADANA 161

E.O. 11652: NA

TAGS: BEXP, TU

SUBJ: WTDR/FTI - GUNITAS

DEPARTMENT PASS COMMERCE

1. TURKEY 2. CNTRY CODE: 489 3. SER. NO.: N/A

4. GUNITAS

4A. CODE 4B. CODE B 4C. X

5. ZIYA PASA BULVARI AKYIL IS HANI NO. 135 KAT 1

6. ADANA, TURKEY

7. ESTABL: 1977 8. EMPLOY: 5 9. SIZE (21-X) SMALL

10. REPUTATION: (UNK) UNKNOWN

11. TURKEY

PAGE 2 RUFLEPA6131 UNCLAS

13A 35314, 35318 -- AGT, IMP, DIST OF EARTHMOVING EQUIPMENT AND
CRANES

13B 3551 -- AGT, IMP, DIST OF FOOD PROCESSING EQUIPMENT

14. CONTACT: AYKUT AYKALIN TITLE: GM

15. CABLE: GUNITAS ADANA 16. TELEX: NONE AS YET

17. TEL: 23363

18. FINANCIAL REFERENCES: TURK TICARET BANKASI ADANA BRANCH

19. TRADE REFS: NONE IN USA

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ADANA 00161 271503Z

20. FOREIGN FIRMS REPRESENTED: NONE

21. THIS FIRM WAS RECENTLY ESTABLISHED BY TWO ENGINEERS AND A
MARKETING SPECIALIST, MR. AYKALIN, WHO HAD BEEN PARTS MANAGER FOR
CATERPILLAR HERE. THE FIRM'S PRINCIPAL ACTIVITY AT PRESENT
IS IN PROVIDING SPARE PARTS AND SERVICE FOR CATERPILLAR EQUIPMENT,
BUT IT HAS REPORTEDLY OBTAINED NECESSARY GOVERNMENT LICENSES TO ACT
AS AN IMPORTER. IT PARTICULARLY WISHES TO REPRESENT MANU-

FACTURERS OF EARTHMOVING EQUIPMENT AND SEES A VERY PROMISING MARKET FOR SMALL EXCAVATION MACHINERY AS MIGHT BE USED IN GRAVEL MINING OR IN LOCAL ROAD REPAIRS. MR. AYKALIN STATES THAT HE AND HIS PARTNERS POSSESS WIDE CONTACTS IN EASTERN TURKEY. THE FIRM OWNS LAND SUITABLE FOR WAREHOUSE DEVELOPMENT AND EMPLOYS TWO SALESMEN FULLTIME. THE FIRM HAS ENGLISH AND GERMAN LANGUAGE

PAGE 2 RUFLEPA6131 UNCLAS

CAPABILITY. IT WOULD BE INTERESTED IN ASSISTING AMERICAN FIRMS BIDDING ON PROJECTS IN TURKEY AND SEES PARTICULAR POTENTIAL LOCALLY IN FOOD PROCESSING PLANTS. MR. AYKALIN MAKES AN ALERT, ENERGETIC AND AMBITIOUS IMPRESSION.

22. PREPARED BY: ERWIN VON DEN STEINEN

APPROVED BY: ERWIN VON DEN STEINEN

AT: AMERICAN CONSULATE ADANA
VON DEN STEINEN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ADANA00161
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770269-0766
Format: TEL
From: ADANA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770716/aaaaango.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 350f8663-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1740679
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI - GUNITAS DEPARTMENT PASS COMMERCE
TAGS: BEXP, TU
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/350f8663-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009